



Ministry of Industries

Mantai Salt Limited



EXPRESSION OF INTEREST.

For Rehabilitation, Development and Recommencement of Operations of Kurinchathivu
(Elephant Pass Northern) Saltern on Public Private Partnership (“PPP”) Basis

Mantai Salt Limited, (scheduled to be renamed as the National Salt Limited) is one of the Government owned salt manufacturing companies in Sri Lanka. This Company currently operates two Salterns namely Mannar Saltern and Elephant Pass Southern Saltern. The Kurinchathivu Saltern located at the Northern part of the Elephant Pass had not been in operation for the last 30 years due to the conflict situation in the country that prevailed in the past.

The Cabinet of Ministers has granted its approval by the Cabinet Decision No:අමප/ 20/0208/224/003/TBR dated 27.02.2020 to commence the operations of the Kurinchathivu Saltern Project as a Public Private Partnership (PPP) with a potential local private investor. Hence, the Cabinet Appointed Negotiation Committee (CANC) appointed for the project decided to call Expression Of Interest (EOI) from interested local private investors for the investment in the Saltern for the rehabilitation, development, manufacturing of raw salt and value added product and sale in collaboration with Mantai Salt Limited on a Public Private Partnership basis. Mantai Salt Limited will contribute a suitable land (approximately 750 acres) and facilitate obtaining clearance and approvals from the relevant Government agencies while providing any other technical assistance as and when required.

The Expression of Interest (EOI) shall include comprehensive details on the following:

- (a) General information of the company.
- (b) Legal status.
- (c) Amount of capital assets or net worth.
- (d) Technical and Financial Capabilities
- (e) Copies of audited financial statements for last three years.
- (f) Experience in Saltern or any other related operations during the last 5 years.
- (g) Parties should be ready to furnish any additional information regarding the company’s present operation and technologies currently used.

A detail EOI submission document could be obtained from the Restructuring Division of the Ministry of Industries, P.O. Box 570, No. 73/1, Galle Road, Colombo -03 by submitting a letter of request to Secretary, Ministry of Industries, along with a non -refundable payment of LKR 3000.00 made to the Finance Division of the above Ministry, during 0900hrs to 1500hrs on weekdays from 15/03/2021 till 05/04/2021 respectively.

Duly completed Expression of Interest document containing required information in duplicate enclosed in two envelopes separately and marked as ‘ORIGINAL’ and ‘DUPLICATE’ and then, put the same into a suitable single envelope sealed and marked ‘Expression of Interest for the Project of Recommencement the operations of Kurinchathivu Saltern’ on the top left hand of the envelope, should either be forwarded under registered post to the Chairman, Cabinet Appointed Negotiation Committee, Ministry of Industries, P.O.Box 570, No: 73/1, Galle Road, Colombo -03 or be deposited by hand in the Tender Box available at the Finance Division of the above Ministry at same address to receive not later than 14.30 hrs on 05/ 04/ 2021.

Due to the prevailing pandemic situation in case of failure to deliver hard copies on time, soft copies emailed to nlsalternproject@gmail.com will be considered as the official submission. Hard copies must be delivered on the following day during office hours from 0900 hrs to 14.30 hrs.

Acceptance of Expressions of Interest will be closed at 14.30 hrs on 05/04/2021 and that will be opened immediately after closing on the same day at the Auditorium of the Ministry of Industries, P.O.Box 570, 73/1, Galle Road, Colombo -03. Prospective Investor or Authorized representatives, not more than two of the prospective investor/s, will be allowed to be present at the time of the opening of EOIs.

For further information, please contact the Director, Restructuring Division, Ministry of Industries, P.O.Box 570, No:73/1, Galle Road, Colombo -03. Telephone: 011-2391365, email; nlsalternproject@gmail.com

Chairman

Cabinet Appointed Negotiation Committee for Project of Recommencement the operations of Kurinchathivu Saltern

Ministry of Industries

P.O Box 570, No: 73/1, Galle Road, Colombo -03