

Lanka Limited **Performance Analysis Report**

Planning Division - 2024

Kahatagaha Graphite Lanka Limited (KGLL)

Graphite mining in Sri Lanka has occurred since the Dutch occupation of the country. It is the only country in the world to produce the purest form of graphite, <u>vein graphite</u> (also known as lump graphite), in commercial quantities, currently accounts for less than 1% of the world graphite production. Graphite (locally known as plumbago) mines were mostly located in north western and south western parts of the island.

Kahatagaha Mines are located in North western Province of Sri Lanka at Maduragoda, Rideegama Divisional Secretariat Division, Dodangaslanda in Kurunegala District, and managed by Kahatagaha Graphite Lanka Limited (KGLL). It is a fully state own company, established under the Companies Act No. 07 of 2007, previewed by the Ministry of Industries.

Extend of the land of the Kahatagaha Mine is approximately 102 acres.

Uniqueness of Kahatagaha Product

Sri Lanka is the only commercial source supply of high Carbon Natural Crystalline Vein graphite and particually Kahatagaha mine is capable of mining high purity Natural Vein Graphite over 99% carbon, in fully crystallized form. It is found as needles, lumps, rossets and flakes, enjoying monopoly of high carbon crystalline vein graphite, with low ash content, having a proven reputation of world market acceptance as a unique product.

Graphite Exports

KGLL is an export-oriented Company and in 2022/23, its major export countries were Japan, China and Australia and company exports are depending mainly on three buyers.

Graphite is at the forefront with market analysts estimating that more than 300 new graphite mines will need to be built by 2030 to meet the demand for electric vehicle and energy storage batteries. Currently, there are around 70 graphite mines in operation, largely concentrated in China and Africa.

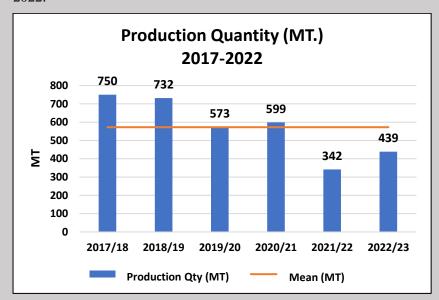
Graphite and future energy needs

- The world graphite market is expected to grow to US\$21.6 billion by 2027 with graphite demand increasing by 500% between 2018 and 2050 (Source: World Bank)
- Global demand for batteries will compound 30% year-on-year to 2030 led by Li-ion batteries in electric vehicles (Source: McKinsey)
- Electric vehicles sales topped 6.5 million in 2021 double the previous year and well ahead of forecasts – but EV competitiveness remains hostage to battery raw materials markets (Source: Wood Mackenzie)
- Renewable electricity growth is breaking all records. By 2026, renewable power capacity will match
 the total global power capacity of fossil fuels and nuclear combined (Source: International Energy
 Agency)
- Renewables will provide nearly half the world's energy by 2050 (Source: US Energy Administration)

- More than 300 new graphite mines will need to be built before 2035 to meet the demand for electric vehicle and energy storage batteries (Source: Benchmark Minerals Intelligence)
- Currently, there is no viable alternative to graphite and shortages could last for 20 years (Source: Benchmark Minerals Intelligence)

Performance Analysis

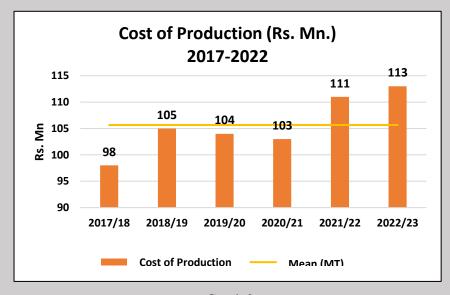
The company performance analysis is done based on data given by the company related to the years 2017 to 2022.



Mean (MT)	Median	Standard Deviation
572.5	586	160.38

Graph 1

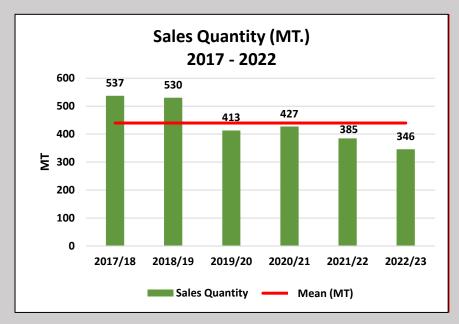
Graph 1 shows that Kahatagaha Graphite Lanka Limited (KGLL) has fluctuated in production within the time period from 2017/18 to 2022/23.



Mean (Rs.Mn.)	Median	Standard Deviation
105.67	104.5	5.5

Graph 2

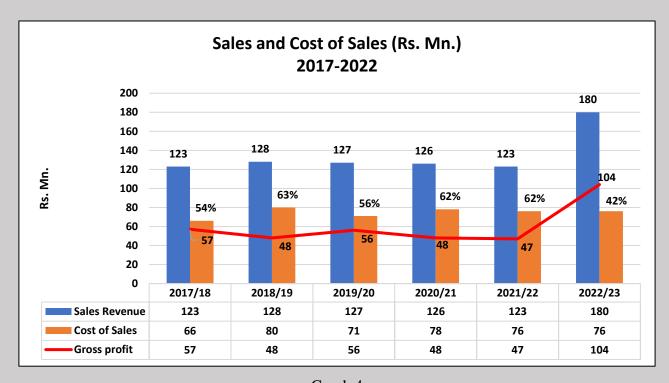
According to graph 2, in the year 2018/19 total cost of production of the company has increased compared to the year 2017/18. However, from 2019/20 to 2021/22 total cost of production has fluctuated. Highest cost of production occurred in the year 2022/23.



Mean (MT)	Median	Standard Deviation	
439.67	420	77.80	

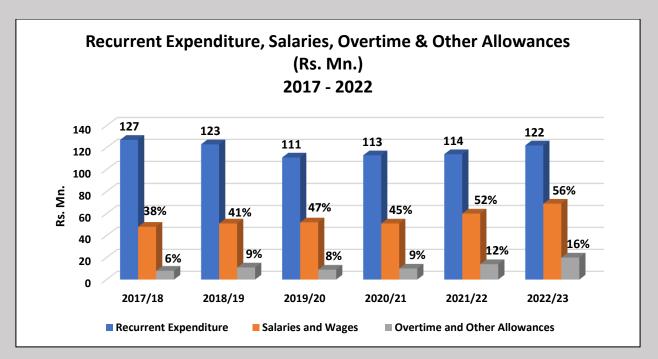
Graph 3

Sales quantity of Kahatagaha Graphite Lanka Limited (KGLL) has decreased gradually from year 2017/18 to 2022/23 except 2020/21 as per the graph 3.



Graph 4

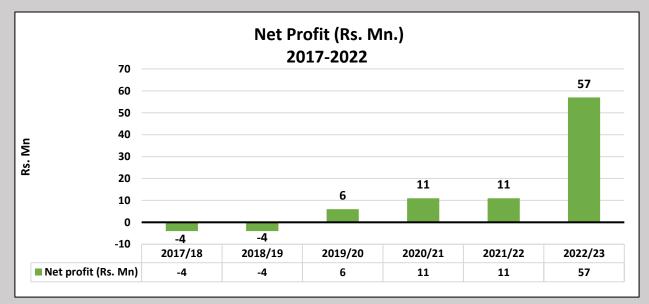
KGLL sales revenue has fluctuated within the time period from year 2017/18 to 2022/23 as per graph 4. Within the same considered time period cost of sales also has fluctuated. Highest sales revenue and highest gross profit achieved in the year 2022/23.



Graph 5

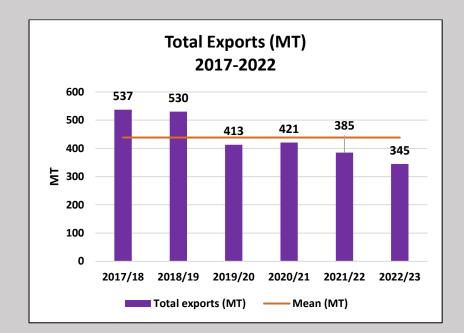
Description	2017	2018	2019	2020	2021	2022
Recurrent Expenditure	127	123	111	113	114	122
Salaries and Wages	48	51	52	51	60	69
Overtime and Other Allowances	8	11	9	10	14	20

According to graph 5, recurrent expenditure has fluctuated from the year 2017/18 to 2022/23. The salaries, overtime and other allowances has also fluctuated within the considered time period from 2017/18 to 2022/23. The salaries and wages represent 38% - 56% from recurrent expenditure.



Graph 6

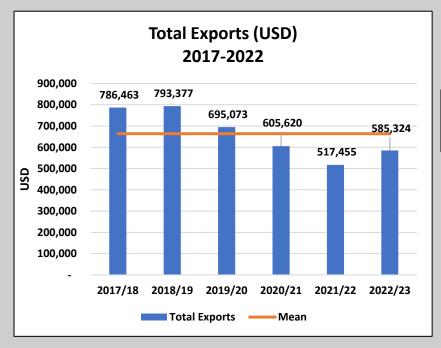
Graph 6 shows that KGLL has not earned any profits in years of 2017/18 and 2018/19. However, from the year 2019/20 onwards company has increased their profits and the profits continuously increased within the considered time period from the year 2019/20 to 2022/23. The highest profit of Rs. 57 Mn. earned in the year 2022/23 which is approximately fivefold increase compared to the year 2021/22.



Mean (MT)	Median	Standard Deviation	
438.5	417	78.28	

Graph 7

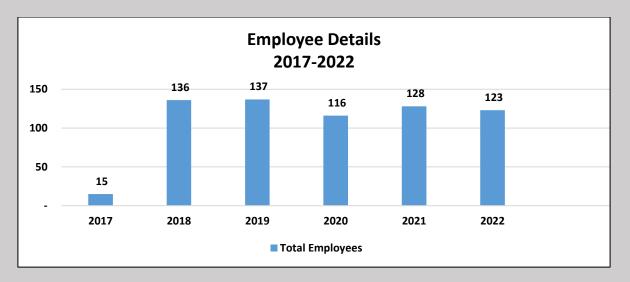
According to graph 7, KGLL total exports quantity has decreased from year 2017/18 to 2022/23 except 2020/21 as per the graph 7.



Mean (USD)	Median	Standard Deviation	
663,885	650,347	112,937.7	

Graph 8

Graph 8 shows that, KGLL total exports value has fluctuated from year 2017/18 to 2022/23.



Graph 9

As per graph 9, the total number of employees in the KGLL has increased from 15 employees to 136 employees from the year 2017 to 2018. At present the company has 123 of total employees.

Observation and Recommendations

- Sri Lanka is the only commercial source of supply of high Carbon Natural Crystalline Vein Graphite and particularly Kahatagaha Mine is capable of mining high purity Natural Vein Graphite over 99% carbon, in fully crystallized form.
- With having a proven reputation of world market acceptance as unique product provider Kahatagaha Graphite Lanka Limited have huge opportunity to cater and established in the world market.
- Getting the advantage of that company can enhance the production and sales which will leads to better profits.
- Company performance over the years 2017 to 2022 shows that decrease in both production and sales.
- Preparing overall strategic plan along with annual production and sales forecast will positively affect towards overall performance of the company and that will be help to get good understanding on activity planning in day today business processes.